

Curriculum Vitae**Robert Söllner**

Date / Location of birth 22. 05. 1958 / Innsbruck-AUSTRIA

Civil Status married

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**Education**

College „Akademisches Gymnasium“ Innsbruck	1968 - 1973
Technical College for Commercial Engineering	1973 - 1979
Education for Production Engineering “ÖPWZ/REFA- Certificate”	1979
Technical University Graz/Wien Commercial Engineering primary degree	- 1986
Bombardier „Performance Management Program“: Training in Personal development, Communication, Leadership, Teamwork und promotion of staff	1997
Bombardier „International Senior Management Seminar“: Training in: Strategic orientation, Leadership development, Management of large and complex projects, Risk management, Six Sigma (Quality training) and the Effect of culture on internationalisation	1998
Bombardier Finance Training: Training for: Understanding of the financial language of business, Communicating with the outside world (e.g. Stock Exchange), Financial control (EVA), Budget process, Cost accounting and Managing your costs	2000

Language

German, native speaker
English, fluent in speaking and writing

IT knowledge

MS Office
Auto CAD
Lotus Notes und die usual Internet progr.
Known use of PPS-Systems as SAP

Professional experience

Fa. Deutsch/Innsbruck, Jenbacher Werke A.G Apprentice in Mechanical tooling and Quality control	1973 -1979
Steyr-Fahrzeugtechnik Graz (SFT) Development of Four wheel drive systems in the departments Testing and Project management for endurance tests	1981 - 1985
Notification of a patent for a “Hybrid heating pump“ in Europe, Japan und USA	1986
Steyr-Fahrzeugtechnik Graz (SFT) Coordination of a development project - Chassis- and Drive system of the „Delta Integrale“ for Lancia in Torino.	1986
Founding of a technical office to develop the project of the “Hybrid Heating Pump”	1987
Steyr-Fahrzeugtechnik Graz (SFT) Project management of the development of the - Four wheel drive system of the “Opel Vectra 4*4”	1987
Steyr-Fahrzeugtechnik Graz (SFT) Field engineering and endurance tests for the companies SFT, Opel, Lancia und Alfa Romeo in Nardo/Italy	1988 - 1990
Serafin Pümpel und Söhne (Constructions company/Vienna) Subcontracts in the fields: Static calculations, HVAC calculations and project management of refurbishment construction works	1990 - 1991
Further development of the “Hybrid heating pump” in cooperation with the Technical University Aachen and planning of its production and marketing as a joint venture with engine and heating industries in Austria and Germany	1992 -1994

Bombardier Transportation (BT) 03.1994

Bombardier Wien Schienenfahrzeuge BWS (Bombardier's Austrian Site)

Project Manager for a Modular train system

In this project a modular vehicle for the city tram in Cologne had to be developed and produced in Vienna, Manage (Belgium) und Düsseldorf with the final assembly in Bruges (Belgium)

Technical leader of the project "Cologne" 07. 1994

"Contract Manager" for the project Saarbrücken 06. 1995

The project as organized similar to the project Cologne with the following main tasks:

- Single point of contact to customer
- Technical leader
- Project management over all production sites
- Techn. evaluation and calculation of all change orders
- Negotiations of contractual changes
- Reporting to the BT-board
- Project-controlling
- Marketing of the 2-system vehicle together with the customer

Additional responsible for the calculation and release of offers and sales negotiations of "Light rail projects" in Europe 01. 1996

Program Director" of a "City tram" project for the city of Croydon, a cooperation of Bombardier Vienna, Wakefield (UK) und Manage (Belgium) 09. 1996

Director Program Office BWS: Responsible for all projects under the lead of BWS. 01. 1998

Bombardier Transportation - Continental Europe:

Director Program Management „LRV-Center of Competence“: 06. 1999
Responsible for all LRV (Light rail vehicles) projects within the BT-Continental Group

General Manager Program Management „LRV-Center of Competence“: 09. 1999
Responsible for all LRV (Light rail vehicles) sales activities and projects within the BT-Continental Group with the following main tasks:

- Planning and execution of projects
- Strategic planning
- Marketing and Sales of LRV
- Synergies of production sites
- Contract negotiations together with the support of Legal Service.

Sales Responsibilities:

In the upper stated functions I had the leadership in the Sales activities of the tenders in: Croydon, Saarbrücken II, Stockholm, Rheine Gaue, Cologne K 5000, Graz, Linz, Lodz, Istanbul, Eskisehir, Frankfurt, Bremen, Cologne K 4500, Genève and Luxembourg.

Leader of the LRV merger team for the procurement of the ADTRANZ company incl. all LRV relevant negotiations with Daimler Chrysler. 01.2001

Member of the „Integrations-Team-Board“ with the task of integration and the creation of the new management team of the two companies (BT-ADTRANZ) in LRV. 02.2001

Vice President Light Rail Vehicles - Engineering 02.2001

Responsible for the development, technical offers and design of all Light rail vehicles worldwide with the exception of North America with the following main tasks:

- **Project / Advance Eng.**
– offers, technical sales and technical project responsibility
- **R&D**
- development of new vehicles as traction and vehicle control systems
- **Engineering Services** – integration of standardized systematic and systems within LRV-Eng. worldwide
- **Mechanical Eng.** – design of new vehicles and integration of vehicles in existing environment of cities
- **Electrical Eng.** – functional design of electrical vehicle systems
- **Vehicle Logics** – design and adaptations of vehicle software systems
- **System Eng.** – design of vehicle sub-systems together with suppliers as their adaptations to the specific needs of our customers
- **Production Support** – adaptations of the vehicle design to the needs of the different production sites and their processes
- **RM&S – Field Eng.** – technical field support, optimization of reliability and implementation of Safety standards

Present status

since 04.2004

Founding of „ URBANIA Traffic Solutions „

Consulting in the field of urban traffic with specifics in tendering, project execution, vehicle integration and total cost analyses of traffic systems

- Asset analysis of companies or their logistics
- Consulting in strategic developments
- Workflow and cost analysis /-optimization
- Temporary management in companies
- Prearrangement and execution of public tenders
- Vehicle technology and vehicle system integration
- Project management -improvements
- Analysis of the total and operational costs of public transport systems

Projects within **URBANIA**:

- City Tram projects Saarbrücken and Luxemburg / technical concept development
- Kiepe-Vossloh Austria /consulting in the development of a heating-ventilation-air-conditioning system for Light Rail Vehicles
- City of Riga-Latvia / prearrangement of an open tender for the new street tram system
- City of Linz-Linz AG / technical study in the traffic ability of a precipitous adhesion tram system and it's safety equipment
- City of Linz-Linz Linien GmbH / prearrangement of an open tender for new street tram vehicles and consulting for the revitalization of "historical vehicles"
- City of Augsburg / consulting in an open tender for new street tram vehicles
- WEDCO / consulting in sales and logistic systematic for a tool management system
- Vienna Region Beteiligungsmanagement / consulting in the development of the strategic planning especially for the market alignment of the "Automotive Cluster Vienna Region"
- Kiepe-Vossloh Austria / temporary engineering management